United States Ba <u>Fastern</u> Di	ankruptcy Court strict of <u>Mi≲≲our</u> I
In re Timothy Ma Roewet	Case No. 17-47469
Lona S. Roewe	Chapter 11

PERIODIC REPORT REGARDING VALUE, OPERATIONS AND PROFITABILITY OF ENTITIES IN WHICH THE ESTATE OF [NAME OF DEBTOR] HOLDS A SUBSTANTIAL OR CONTROLLING INTEREST

This is the report as of $\frac{11/22}{17}$ on the value, operations and profitability of those entities in which the estate holds a substantial or controlling interest, as required by Bankruptcy Rule 2015.3. The estate of [Name of Debtor] holds a substantial or controlling interest in the following entities:

Name of Entity	Interest of the Estate	Tab #
DAC, DAC.	10050	
•		

This periodic report (the "Periodic Report") contains separate reports ("Entity Reports") on the value, operations, and profitability of each entity listed above.

Each Entity Report shall consist of three exhibits. Exhibit A contains a valuation estimate for the entity as of a date not more than two years prior to the date of this report. It also contains a description of the valuation method used. Exhibit B contains a balance sheet, a statement of income (loss), a statement of cash flows, and a statement of changes in shareholders' or partners' equity (deficit) for the period covered by the Entity Report, along with summarized footnotes. Exhibit C contains a description of the entity's business operations.

THIS REPORT MUST BE SIGNED BY A REPRESENTATIVE OF THE TRUSTEE OR DEBTOR IN POSSESSION.

The undersigned, having reviewed the above listing of entities in which the estate of [Debtor] holds a substantial or controlling interest, and being familiar with the Debtor's financial affairs, verifies under the penalty of perjury that the listing is complete, accurate and truthful to the best of his/her knowledge.

Date: 1/19/18

Signature of Authorized Individual

Name of Authorized Individual

Title of Authorized Individual

[If the Debtor is an individual or in a joint case]

Signature(s) of Debtor(s) (Individual/Joint)

Signature of Debtor

Signature of Joint Debtor

Exhibit A <u>Valuation Estimate for [Name of Entity]</u>

[Provide a statement of the entity's value and the value of the estate's interest in the entity, including a description of the basis for the valuation, the date of the valuation and the valuation method used. This valuation must be no more than two years old. Indicate the source of this information.]

VALUE IS 4023,330.00 for our equipment and \$521,000° The long Park Auto & for a total of \$1,444,330° The equipment was appeared on June 26° 2 27° 2014

And the report was completed on \$1,14 frame

ATRC Appraisal. Dac's inventory was

\$1,365,763.74 on 11/11/17 with Accords

Trecervable of \$336,000.00 a lete had

Approx while \$20,500.00 in our bank accords

for a total salve of \$3,166,593.74°

Inventory is valued at cost. DAC owns 100%

All resets less bank's Lending interest.

Tim dlower Rorce own 100% of DAC.

2017 Consolidated Income Statement

Pg 4 of 20

January 1, 2017 through June 30, 2017

CODE DESCRIPTION	CONSOLIDATED	% SALES
SALES		
40900 Sales - Covers	9,229.00	0.77%
40920 Sales - Magnets	142,924.75	11.92%
40930 Sales - Map	-	0.00%
40940 Sales - Memo Board	138,845.75	11.58%
40950 Sales - Magnetic Pouch	-	0.00%
40955 Sales - Economic Br	,	0.00%
40960 Sales - Stuffer Charge	948.75	0.08%
40970 Sales - Business Cards	. - -	0.00%
40987 Sales - Sales Screen Crg	939.50	0.08%
40990 Sales - Dist Products	3,947.50	0.33%
40999 Sales - SMT	34,323.46	2.86%
41000 Sales - WPG	103,809.62	8,66%
42000 Sales - Hazel	426,825.18	35,61%
43000 Sales - The Leather Source	114,643.55	9.56%
44000 Sales - Laser Specialties	121,766.92	10.16%
45000 Sales - Chapparal	7,692.71	0.64%
41600 Sales - Bags	37,713.04	3.15%
41700 Sales - AAFES	22,345.16	1.86%
41800 Sales - Freight Out Billed	46,437.25	3.87%
41850 Sales - Other	939.77	0.08%
TOTAL SALES	1,213,331.88	101.22%
	1,210,331.00	101,22%
RETURNS		
49000 Cancelled Contract/ Refund	(3,437.28)	-0.29%
49010 Returns & Allowances	-	0.00%
49020 Contract Credits	_	0.00%
49030 Cash Sales Discount	(5,440.00)	-0.45%
49035 Coupon Discount		0.00%
49040 Cash Discount. Non Approved	(2,294.00)	-0.19%
49045 Rebates	-	0.00%
49050 Ad Layout Credit	(3,200.00)	-0.27%
49060 Customer Refunds /overpaid	(239.16)	-0.02%
TOTAL RETURNS	(14,610.44)	-1.22%
TOTAL INCOME	1,198,721.45	100.00%
COST GOODS SOLD	1,100,121.70	100.00 /8
51200 Cost - Covers	3,045.57	0.25%
51220 Cost - Magnets	50,023.14	4.17%
51240 Cost - Maps	00,020.14	0.00%
51260 Cost - Memo Boards	64,897.20	5.41%
51280 Cost - Magnetic Pouch	01,007.20	0.00%
51300 Cost - Regnetic Fouch	_	0.00%
51320 Cost - Economic Brochare 51320 Cost - Dist Products	2,789.00	0.00%
51340 Cost - Dist Products 51340 Cost - Other	۷۱٬۵۵٬۷۵	!
52000 Cost - Printing	1,243.75	0.00%
<u> </u>	-	0.10%
51380 Postage 51400 COGS - WPG	19,743.75 36,333.37	1.65%
		3.03%
51450 COGS - Hazel	169,589.22	14.15%
51500 COGS - Leather	65,897.58	5.50%
51550 COGS - Laser	42,618.42	3.56%
51600 COGS - Chapparal	5,000.26	0.42%
51601 COGS - Bags	28,284.78	2,36%
51650 COGS - SMT	14,392.83	1.20%
51700 Inventory Variance	17,152.20	1.43%
51750 Rebates	5,143.95	0,43%
TOTAL COST GOODS SOLD	526,155.01	43.89%
Gross Profit	672,566.44	56.11%
	1	

Case 17-47469 Doc 51 Filed 01/19/18 Entered 01/19/18 16:23:25 Main Document

Casi		والمراوا والمراوا والمراوا والمراوا والمراوا والمراوا والمراوا والمراوا	n 01/13/1
	PRODUCTION COST	Pg 5 of 20	7
5313	0 Laser Gas	<u> </u>	0.00%
	0 Freight Out - Paid	33,124.12	2.76%
	0 Freight Expense In	22,194.04	1.85%
	0 Postage Bulk Mailing		0.00%
	0 Purchase Discounts	l -	0.00%
	0 Imprinting Dies	6,394.50	0.53%
	0 Imprint Dies - Related Exp		0.00%
	5 Production Dies	762.65	0.06%
5320	D Salaries - Management	32,195.37	2.69%
	D Salaries - Production	11,622,20	0.97%
5340	Direct Labor	112,897.23	9.42%
	TOTAL PRODUCTION COST	219,190.11	18.29%
	TOTAL COGS / PRODUCTION	745,345.11	62.18%
	NET GROSS PROFIT	453,376.33	37.82%
	FACTORY OVERHEAD		
56200	Office Supplies	1,944.71	0.16%
	Art Supplies	729.00	0.06%
56400	Manufacturing Supplies	2,213.61	0.18%
	Packaging Supplies	11,392.50	0.95%
	Printing Expense	-	0.00%
56700	Misc, Equipment	-	0.00%
	Electric Expense	95,518.36	7.97%
	Elec. Income Magnet	(60,286.77)	-5.03%
	Utilities Gas	-	0.00%
	Water/Sewer Expense	3,713.86	0.31%
) Trash Expense) Rent - Building	2,109.00	0.18%
) Equipment Lease	92,224.50 545.55	7.69%
	Repairs & Maint - Building	9,448.50	0.05% 0.79%
	Repairs & Maint - Equip	2,293.61	0.79%
	Misc. Factory Expense	£,200.01	0.00%
	TOTAL FACTORY OVERHEAD	161.846.42	
	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT	161,846.42	13.50%
	SELLING EXPENSE-OUT	161,846.42	13.50%
60200			13.50% 0.00%
60200 60220	SELLING EXPENSE-OUT Overwrite Commissions	93,765.21	13.50% 0.00% 7.82%
60200 60220 60240	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims	93,765.21 (1,624.10)	13.50% 0.00% 7.82% -0.14%
60200 60220 60240 60260	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions	93,765.21 (1,624.10) 5,992.72	0.00% 7.82% -0.14% 0.50%
60200 60220 60240 60260 60280	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims	93,765.21 (1,624.10)	0.00% 7.82% -0.14% 0.50% 0.36%
60200 60220 60240 60260 60280 62300	Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus	93,765.21 (1,624.10) 5,992.72	0.00% 7.82% -0.14% 0.50%
60200 60220 60240 60260 60280 62300 60320	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive	93,765.21 (1,624.10) 5,992.72 4,354.00	0.00% 7.82% -0.14% 0.50% 0.36% 0.00%
60200 60220 60240 60260 60280 62300 60320 60340	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus	93,765.21 (1,624.10) 5,992.72 4,354.00	0.00%, 7.82% -0.14% 0.50% 0.36% 0.00%
60200 60220 60240 60260 60280 62300 60320 60340 60360	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps	93,765.21 (1,624.10) 5,992.72 4,354.00	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00%
60200 60220 60240 60260 60280 62300 60320 60340 60360 60400	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings	93,765.21 (1,624.10) 5,992.72 4,354.00	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60400 60440	Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements	93,765.21 (1,624.10) 5,992.72 4,354.00	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00% 0.00%
60200 60220 60240 60260 60280 62300 60320 60340 60360 60440 60500	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - -	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc	93,765.21 (1,624.10) 5,992.72 4,354.00	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60540	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - - - 64.00	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60320 60340 60400 60440 60500 60520 60540 60550	Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp.	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - - 64.00 - 933.26	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60320 60340 60400 60440 60500 60520 60540 60550	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - - - 64.00	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60320 60340 60400 60440 60500 60520 60540 60550	Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - 64.00 - 933.26 300.00	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60320 60340 60400 60440 60500 60520 60540 60550	Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - - 64.00 - 933.26	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60540 60550 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - 64.00 - 933.26 300.00 - 104,425.08	13.50% 0.00% 7.82% -0.14% 0.50% 0.06% 0.00% 0.00% 0.00% 0.00% 0.01% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60400 60400 60500 60520 60550 60550 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - 64.00 - 933.26 300.00 - 104,425.08	13.50% 0.00% 7.82% -0.14% 0.50% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.01% 0.00% 0.00% 0.01% 0.00% 0.03%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60550 60550 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - 64.00 - 933.26 300.00 - 104,425.08	13.50% 0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.00% 0.00% 0.00% 0.00% 0.01% 0.00% 0.01% 0.00% 0.03% 8.71% 0.23% 1.19%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60550 60550 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Show	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - 64.00 - 933.26 300.00 - 104,425.08 2,773.60 14,273.60	13.50% 0.00% 7.82% -0.14% 0.50% 0.05% 0.00% 0.00% 0.00% 0.00% 0.00% 0.01% 0.00% 0.01% 0.08% 0.03% 8.71%
60200 60220 60240 60260 60280 60340 60340 60340 60440 60550 60550 60550 60600	Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Show National Trade Shows	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - 64.00 - 933.26 300.00 - 104,425.08	13.50% 0.00% 7.82% -0.14% 0.50% 0.05% 0.00% 0.00% 0.00% 0.00% 0.00% 0.01% 0.00% 0.08% 0.03% 8.71% 0.23% 1.19% 0.00% 0.20%
60200 60220 60240 60260 60360 60360 60360 60400 60550 60550 60550 60600 61020 61020 61060 61080	Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Shows Freight for Trade Shows	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - 64.00 - 933.26 300.00 - 104,425.08 2,773.60 14,273.60	13.50% 0.00% 7.82% -0.14% 0.50% 0.05% 0.00% 0.00% 0.00% 0.00% 0.00% 0.01% 0.00% 0.03% 0.03% 8.71% 0.23% 1.19% 0.00% 0.20% 0.00%
60200 60220 60240 60260 60380 60320 60340 60360 60440 60550 60550 60600 61020 61040 61060 61080 61100	Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Shows Freight for Trade Shows Samples	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - 64.00 - 933.26 300.00 - 104,425.08 2,773.60 14,273.60	0.00% 7.82% -0.14% 0.50% 0.36% 0.00% 0.05% 0.00% 0.00% 0.01% 0.00% 0.01% 0.03% 0.03% 8.71% 0.23% 1.19% 0.00% 0.20% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60550 60550 60550 60600 61020 61040 61060 61080 61100 61120	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Shows Sreight for Trade Shows Samples Meals/Entertainment	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - - - - - - - - - - - - - - - -	13.50% 0.00% 7.82% -0.14% 0.50% 0.05% 0.00% 0.00% 0.00% 0.01% 0.00% 0.01% 0.03% 0.03% 1.19% 0.03% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60400 60500 60550 60550 60550 60500 61020 61040 61060 61120 61140	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Shows National Trade Shows Freight for Trade Shows Samples Meals/Entertainment Travel - Tim Roewe	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - 64.00 - 933.26 300.00 - 104,425.08 2,773.60 14,273.60	13.50% 0.00% 7.82% -0.14% 0.50% 0.05% 0.00% 0.00% 0.00% 0.01% 0.00% 0.03% 8.71% 0.23% 1.19% 0.00% 0.00% 0.00% 0.00% 0.00% 0.10% 0.00% 0.00%
60200 60220 60220 60240 60260 60320 60340 60360 60400 60500 60550 60550 60550 60550 60500 61020 61020 61080 61120 61140 61160	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Shows Sreight for Trade Shows Samples Meals/Entertainment	93,765.21 (1,624.10) 5,992.72 4,354.00 - 640.00 - - - - - - - - - - - - - - - - - -	13.50% 0.00% 7.82% -0.14% 0.50% 0.05% 0.00% 0.00% 0.00% 0.01% 0.00% 0.01% 0.03% 0.03% 1.19% 0.03% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%

Case 17-47469 Doc 51 Filed 01/19/18 Entered 01/19/18 16:23:25 Main Document

Case_17-47469		ed 01/19/1
61200 Postage - Selling	Pg 6 of 20 1,139.10	0.00%
61220 Auto Expense	1,139.10	0.10%
61230 Show Booth Expense	-	0.00%
SELLING EXPENSE-IN	21,861.10	1.82%
TOTAL SELLING EXPENSE	126,286.18	10.54%
ADMINISTRATIVE		
61240 Misc Sales Expense	-	0.00%
62000 Salaried Office/Mgt	-	0.00%
62010 Hourly - Office	-	0.00%
62020 Salaried Office	1,400.00	0.12%
62022 Production Mgt	-	0.00%
62030 Salaried Art Dept	11,992.00	1.00%
62040 Salaried - Art Dept Lead	ļ -	0.00%
62050 Salaries - Cust Service	25,480.00	2.13%
62080 Simple Plan	-	0.00%
62100 Employee Savings	-	0.00%
62120 Employee Benefits	-	0.00%
62140 Misc Payroll Deductions	(294.80)	-0.02%
62160 Client Gifts	354.68	0.03%
62180 Support	1,644.09	0.14%
62200 Rent - Office	-	0.00%
62220 License & Permits	9,359.80	0.00%
62240 Telephone Expense 62260 Dues & Subscriptions	2,974.50	0.78% 0.25%
62280 Business Development	2,374.00	0.25%
62300 Telephone Books		0.00%
62320 Auto Expense	2,624.15	0.00%
62340 Legal & Accounting	4,708.75	0.39%
62360 Computer Support	12,467.50	1.04%
62380 Health Insurance	4,800.00	0.40%
62400 Health Ins. Emp Share	(2,290.00)	-0.19%
62420 Life Insurance Key	` 602.50´	0.05%
62440 Workman's Comp	11,744.50	0.98%
62460 Liability ins	-	0.00%
62480 Self Insurance	701.36	0.06%
62500 Management Overwrites	-	0.00%
62520 Consulting Fees	-	0.00%
62540 Salaries - Officers	·	0.00%
62560 Auto Expense	7,187.50	0.60%
62580 Meals & Entertainment	150.00	0.01%
62600 Travel	~	0.00%
TOTAL ADMINISTRATIVE	95,606.52	7.98%
74130 Credit Card Charges	7,431.34	0.62%
74160 Installment Charges	-	0.00%
74190 Collection Fees	-	0.00%
74210 Cash Over/Short	*	0.00%
74220 Amoritization - Loan Fees 74230 Bad Debt	-	0.00%
74250 Bad Debt 74250 Misc Expense		0.00% 0.00%
74250 Misc Expense 74270 Interest Income	<u>-</u>	0.00%
74270 Interest income 74290 Scrap Sales		0.00%
74310 Gain/Loss Sale of Asset	<u>-</u> -	0.00%
74330 Misc Income from Reps	_	0.00%
74350 Misc Income	-	0.00%
TOTAL MISC EXP/INCOME	7,431.34	0.62%
74100 Donations/Misc	625.17	0.05%
76450 Interest Expense	79,589.55	6.64%
. 5 (56 midios maporido	10,000.00	0.00%
TOTAL INTEREST	90 514 70	
	80,214.72	6.69%
TAXES AND DEPR.		j .
77100 Taxes - Property	-	0.00%
77200 Taxes - Real Estate	- 1	0.00%
77210 Taxes - Real Estate MAG	~	0.00%
73200 Taxes - Annual Registration	4 490 95	0.00%
73300 Sales Tax 73400 Use Tax	1,489.25	0.00%
10700 USC 1dA	1,865.32	0.12%

Case 17-47469 Doc 51 73500 Payroll Taxes - Factory 73600 Payroll Taxes - Office 77300 Amoritization - Loan Fees 77400 Deprec. Exp - Leasehold 77500 Deprec. Exp - Mach & Eq 77600 Deprec. Exp - Furn & Fix 77700 Deprec. Exp - Vehicles TAXES AND DEPR. OTHER EXPENSES 80100 Moving Exp = Freight 80200 Moving Exp = Labor 80300 Moving Exp = Maint - Build 80400 Moving Exp = Equip 80500 Moving Exp = Sup/Mat/Misc 80600 Moving Exp = Legal & Account 80700 Moving Exp = Computer Support TOTAL OTHER EXPENSES	19/18 Entered Pg 21 32 81 2,213.41	0.1/19/18 16:23:25 0.16% 1.78% 0.18% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	Main Document
NET INCOME/(LOSS)	(44,901.61)	0.00%	

2016 Consolidated Income Statement

Pg 8 of 20

4/10/2017

January 1, 2016 through 12/31/16

CODE DESCRIPTION	CONSOLIDATED	% SALES
SALES		
40900 Sales - Covers	189,567.00	4.96%
40920 Sales - Magnets	442,875.00	11.59%
40930 Sales - Map	-	0.00%
40940 Sales - Memo Board	248,957.00	6.52%
40950 Sales - Magnetic Pouch	· -	0.00%
40955 Sales - Economic Br	_	0.00%
40960 Sales - Stuffer Charge	3,489.44	0.09%
40970 Sales - Business Cards	-	0.00%
40987 Sales - Sales Screen Crg	3,487.00	0.09%
40990 Sales - Dist Products	28,974.44	0.76%
40999 Sales - SMT	118,478.40	3.10%
41000 Sales - WPG	278,457.12	7.29%
42000 Sales - Hazel	1,278,974.20	33.48%
43000 Sales - The Leather Source	341,897.00	B.95%
44000 Sales - Laser Specialties	348,478.20	9.12%
45000 Sales - Chapparal	29,874.55	0.78%
41600 Sales - Bags	178,948.54	4.68%
41700 Sales - AAFES	227,874.27	5.96%
41800 Sales - Freight Out Billed	167,874.44	4.39%
41850 Sales - Other	2,478.14	0.06%
TOTAL SALES	3,890,684.74	101.84%
RETURNS		1
49000 Cancelled Contract/ Refund	(8,741.24)	-0.23%
49010 Returns & Allowances	(0,111,121)	0.00%
49020 Contract Credits	_	0.00%
49030 Cash Sales Discount	(27,458.11)	1
49035 Coupon Discount	-	0.00%
49040 Cash Discount. Non Approved	(22,741.87)	-0.60%
49045 Rebates		0.00%
49050 Ad Layout Credit	(11,460.00)	1
49060 Customer Refunds /overpaid	=	0.00%
TOTAL RETURNS	(70,401.22)	-1.84%
TOTAL INCOME	3,820,283.52	100.08%
COST GOODS SOLD	CO 557 44	
51200 Cost - Covers	62,557.44	1,64% 4,45%
51220 Cost - Magnets	169,860.14	0.00%
51240 Cost - Maps	92,458.35	2.42%
51260 Cost - Memo Boards	\$2,430.33	0.00%
51280 Cost - Magnetic Pouch	<u> </u>	0.00%
51300 Cost - Economic Brochure	17,878.14	0.47%
51320 Cost - Dist Products	17,070.14	0.00%
51340 Cost - Other	6,647.87	0.17%
52000 Cost - Printing	38,975.69	1.02%
51380 Postage	133,485.10	3.49%
51400 COGS - WPG	821,786.21	1
51450 COGS - Hazel		21.51%
51500 COGS - Leather	189,478.19 204,147.44	4.96% 5.34%
51550 COGS - Laser	1	5.34%
51600 COGS - Chapparal	16,787.15	0.44%
51601 COGS - Bags	157,487.48	4.12%
51650 COGS - SMT	41,787.31	1.09%
51700 Inventory Variance	185,689.39	4.86%
51750 Rebates	10,487.44	0.27%
TOTAL COST GOODS SOLD	1,824,637.41	47.76%
Gross Profit	1,995,646.11	52.24%
		l .

Case 17-47469 Doc 51 Filed 01/19/18 Entered 01/19/18 16:23:25 Main Document

Ouc	e 17-47409 Doc 31 Flied 0.		eu 01/19/
	PRODUCTION COST	Pg 9 of 20	
	Laser Gas	3,214.10	0.08%
	Freight Out - Paid	104,587.14	2.74%
	_	82,145.46	2.15%
	Freight Expense In	02,140,40	•
	Postage Bulk Mailing	- 1	0.00%
	Purchase Discounts	- 40 457.00	0.00%
	Imprinting Dies	16,457.22	0.43%
	Imprint Dies - Related Exp		0.00%
	Production Dies	3,458.11	0.09%
	Salaries - Management	84,310.75	2.21%
	Salaries - Production	22,458.21	0.59%
53400	Direct Labor	224,158.08	5.87%
	TOTAL PRODUCTION COST	540,789.07	14.16%
	TOTAL COGS / PRODUCTION	2,365,426.48	61.92%
	FACTORY OVERHEAD		1
ES200	Office Supplies	8,847.91	0.23%
	Art Supplies	5,587.94	0.15%
	Manufacturing Supplies	8,845.87	0.73%
	Packaging Supplies	32,148.44	0.23 % 0.84%
	Printing Expense	JZ, 140.44	0.00%
	Misc, Equipment	_	0.00%
	Electric Expense	179,457,14	4.70%
	Elec. Income Magnet	(121,720.00)	
	Utilities Gas	(121,720.00)	0.00%
	Water/Sewer Expense	10,874.10	0.28%
	Trash Expense	4,414.14	0.12%
	Rent - Building	342,000.00	8.95%
	Equipment Lease	987.22	0.03%
	Repairs & Maint - Building	18,457.24	0.48%
	Repairs & Maint - Equip	4,214.37	0.11%
	Misc. Factory Expense	.,2,,,0,	0.00%
57500		494 114 37	
57500	TOTAL FACTORY OVERHEAD	494,114.37	12.93%
	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT	494,114.37	12.93%
60200	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions	-	12.93 % 0.00%
60200 60220	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid	287,415.78	12.93% 0.00% 7.52%
60200 60220 60240	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims	_ 287,415.78 (9,247.55)	12.93% 0.00% 7.52% -0.24%
60200 60220 60240 60260	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions	287,415.78 (9,247.55) 18,745.10	0.00% 7.52% -0.24% 0.49%
60200 60220 60240 60260 60280	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus	_ 287,415.78 (9,247.55)	12.93% 0.00% 7.52% -0.24% 0.49% 0.45%
60200 60220 60240 60260 60280 62300	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus	287,415.78 (9,247.55) 18,745.10	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00%
60200 60220 60240 60260 60280 62300	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus	287,415.78 (9,247.55) 18,745.10	12.93% 0.00% 7.52% -0.24% 0.49% 0.45%
60200 60220 60240 60260 60280 62300 60320	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus	287,415.78 (9,247.55) 18,745.10	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00%
60200 60220 60240 60260 60280 62300 60320 60340	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive	287,415.78 (9,247.55) 18,745.10	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00%
60200 60220 60240 60260 60280 62300 60320 60340 60360	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps	287,415.78 (9,247.55) 18,745.10	0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00%
60200 60220 60240 60260 60280 62300 60320 60340 60360 60400	TOTAL FACTORY OVERHEAD SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements	287,415.78 (9,247.55) 18,745.10	0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 62300 60320 60340 60360 60400 60440	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint	287,415.78 (9,247.55) 18,745.10	0.00% 7.52% -0.24% 0.49% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60440 60500	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus	287,415.78 (9,247.55) 18,745.10	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 62300 60320 60340 60360 60440 60500 60520	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc	287,415.78 (9,247.55) 18,745.10	12.93% 0.00% 7.52% -0.24% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60540	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention	287,415.78 (9,247.55) 18,745.10	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60540 60550	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp.	287,415.78 (9,247.55) 18,745.10	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60540 60550	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention	287,415.78 (9,247.55) 18,745.10	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60540 60550	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising	- 287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60540 60550	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising	287,415.78 (9,247.55) 18,745.10	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60540 60550	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising	- 287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60540 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising	- 287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60550 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising	287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60520 60520 60550 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG	287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60520 60540 60550 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Show	287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60400 60520 60540 60550 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Show National Trade Shows	287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 1.27% 0.00% 1.90%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60550 60540 60550 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Shows Freight for Trade Shows	287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 1.27% 0.00% 1.27% 0.00% 1.90%
60200 60220 60240 60260 60280 60320 60340 60340 60500 60520 60550 60550 60600	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Show National Trade Shows Freight for Trade Shows Samples	287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 1.27% 0.00% 1.27% 0.00% 1.90% 0.00%
60200 60220 60240 60260 60280 60320 60340 60340 60500 60520 60550 60550 60600 61020 61040 61080 61100 61120	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Show National Trade Shows Freight for Trade Shows Samples Meals/Entertainment	287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 1.27% 0.00% 1.27% 0.00% 1.90% 0.00% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60550 60550 60600 61020 61040 61080 61120 61120 61140	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Show National Trade Shows Freight for Trade Shows Samples Meals/Entertainment Travel - Tim Roewe	287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00%
60200 60220 60240 60260 60280 60320 60340 60360 60440 60500 60520 60540 60550 60600 61020 61040 61060 61080 61120 61140 61160	SELLING EXPENSE-OUT Overwrite Commissions Commissions Paid Reclaims Monthly Bonus Commissions Delivery Bonus Hiring Bonus Sales Incentive Lodging - Sales Meetings Housing Sales Reps Housing - Improvements Housing - Maint Spouse Bonus Sales Meeting Misc Convention Def comp disp. Advertising TOTAL SELLING EXPENSE-OUT SELLING EXPENSE-IN Advertising Commissions WPG Regional Trade Show National Trade Shows Freight for Trade Shows Samples Meals/Entertainment	287,415.78 (9,247.55) 18,745.10 17,147.44 - - - - - - - - - - - - - - - - - -	12.93% 0.00% 7.52% -0.24% 0.49% 0.45% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 1.27% 0.00% 1.27% 0.00% 1.90% 0.00% 0.00%

Caso 1	17-47469 Doc 51 Filed 01	/10/19 Entoro	d 01/10/1	8 16:23:25	Main Document
61200	Postage - Selling	Pg 10 of 20	¥	0 10.23.23	Main Document
	Auto Expense	4,752.10			
	Show Booth Expense	4,702.10	0.12%		
	SELLING EXPENSE-IN	145 272 22	0.00%		
	TOTAL SELLING EXPENSE	145,372.82	3.81%		
	ADMINISTRATIVE	459,433.59	12.03%		
<u> </u>	Misc Sales Expense	-			
62000 5	Salaried Office/Mgt	-	0.00%		
	Hourly - Office	42,424.13	0.00%		
	Salaried Office	13,780.00	1.11%		
	Production Mgt	10,700.00	0.36% 0.00%		
	Salaried Art Dept	32,887.00	0.86%		
62040 8	Salaried - Art Dept Lead	-	0.00%		
	Salaries - Cust Service	58,457.24	1.53%		
	Simple Plan	· -	0.00%		
	Employee Savings		0.00%		
	Employee Benefits	(450.00)	-0.01%		
62140 N	Misc Payroll Deductions	(489.44)	-0.01%		
	Client Gifts	·	0.00%		
62180 S	support Rent - Office	2,489.60	0.07%		
	icense & Permits	-	0.00%		
	Telephone Expense	22.700.40	0.00%		
	Dues & Subscriptions	22,789.10 4,288.50	0.60%		
	Business Development	4,200,30	0.11%		
	elephone Books		0.00% 0.00%		
	Auto Expense	3,345.10	0.00%		
	egal & Accounting	- 0,0-10.10	0.00%		
	Computer Support	28,784.51	0.75%		
	lealth Insurance	10,874.11	0.28%		
62400 H	lealth Ins. Emp Share	(3,148.22)	-0.08%		
	ife Insurance Key	1,205.00	0.03%		
	Vorkman's Comp	27,894.54	0.73%		
	iability Ins	-	0.00%		
	elf Insurance	2,248.14	0.06%		
	lanagement Overwrites	-	0.00%		
	onsulting Fees alaries - Officers	-	0.00%		
	uto Expense	1 450 44	0.00%		
	leals & Entertainment	1,458.11	0.04% 0.00%		
62600 Tr	i i i i i i i i i i i i i i i i i i i	1,278.54	0.03%		
_	OTAL ADMINISTRATIVE	250,115.96	6.55%	E	
	redit Card Charges	(30,478.14)	-0.80%		
	stallment Charges	(30,770,14)	0.00%		
	ollection Fees	_	0.00%		
74210 Ca	ash Over/Short		0.00%		
	moritization - Loan Fees	-	0.00%		
74230 Ba		-	0.00%		
74250 Mi	isc Expense	-	0.00%		
	terest Income	-	0.00%		
	crap Sales ain/Loss Sale of Asset	- I	0.00%		
	isc Income from Reps	/EAG 44)	0.00%		
74350 Mi	isc income	(548.11)	-0.01%		
-	OTAL MISC EXP/INCOME	(24 000 05)	0.00%		
	onations/Misc	(31,026.25)	-0.81%		
	1	2,245.55	0.06%		
A CHOO III	terest Expense	208,478.24	5.46%		
TO	TAL INTEREST				
	OTAL INTEREST	210,723.79	5.52%		
	XES AND DEPR.	<u> </u>		•	
	ixes - Property	-	0.00%	•	
	xes - Real Estate xes - Real Estate MAG	-	0.00%		
	xes - Real Estate MAG xes - Annual Registration		0.00%		
73300 Sa	les Tax	2 100 45	0.00%		
73400 Us		3,108.45 4,897.54	0.08%		
	To Tar	7,007.04	0.13%		

Case 17-47469 Doc 51 Filed 0 73500 Payroll Taxes - Factory 73600 Payroll Taxes- Office 77300 Amoritization - Loan Fees 77400 Deprec. Exp - Leasehold 77500 Deprec. Exp - Mach & Eq 77600 Deprec. Exp - Furn & Fix 77700 Deprec. Exp - Vehicles	Pg1 <u>氧.47</u> 644 <u>5</u> (3,678.28 - - - - -	ed 01/19/18 16:23:25 0.41% 0.10% 0.00% 0.00% 0.00% 0.00% 0.00%	5 Main Document
TAXES AND DEPR.	27,162.72	0.71%	
OTHER EXPENSES			
80100 Moving Exp = Freight	-	0.00%	
80200 Moving Exp = Labor	-	0.00%	
80300 Moving Exp = Maint - Build	-	0.00%	
80400 Moving Exp = Equip	-	0.00%	
80500 Moving Exp = Sup/Mat/Misc	-	0.00%	
80600 Moving Exp = Legal & Account	-	0.00%	-
80700 Moving Exp = Computer Support	-	0.00%	
TOTAL OTHER EXPENSES	-	0.00%	

NET INCOME/(LOSS)

(17,719.64)

-0.46%

Pg 12 of 20 2016 Consolidated Balance Sheet DAC BALANCE SHEET

4/10/2017

January 1, 2016 through December 31, 2016

CODE	DESCRIPTION	CONSOLIDATED
11200	Cash in Bank	18,789.14
11400	Petty Cash	1,845.20
	•	-
	TOTAL CASH	20,634.34
40400	Assessed Desert 11	-
	Accounts Receivable	492,479.82
	Due to Reps	-
	Advance to Employees	4 400 000 04
	Inventory Catalog	1,403,058.21
	Advance to Reps	22,487.00
	Prepaid Expenses	44 707 04
	Due From Tim	44,787.24
	Due From WPG	_
	Due From Show Me Trophy	_
14000	Due I foliti Offow Me Trophly	
	TOTAL REC/PREPAID EXP	1,962,812.27
,		
	TOTAL CURRENT ASSETS	1,983,446.61
40000		
	Leasehold Improvements	37,790.77
	Machinery & Equipment	1,292,229.50
	Furniture & Fixtures	187,780.30
	Show Vehicles/Trailers	163,500.00
	Vehicles	266,080.87
	A/D -Leasehold Improvement	(18,437.00)
	A/D - Machinery & Equip	(1,164,993.00)
	A/D - Furniture & Fixtures	(187,154.00)
17800	A/D - Vehicles	(386,296.00)
	TOTAL DEPRECIATION	190,501.44
•		
	Deferred Comp Plan	
	Sales Tax Bond	200.00
	8 Shares Wash Civ Bond	200.00
	Prepaid Loan Fees	-
	Accum Amortization	-
	Covenant Not to Compete	2,000.00
	Accum Amortization	(828.00)
	Geodwill	7,000.00
18661	Accum Amortization	(2,378.00)
r	TOTAL OTHER ASSETS	
	TOTAL OTHER ASSETS TOTAL ASSETS	6,194.00
L	IO IME MOSE 19	2,180,142.05
21200	Accounts Payable	279,962.19
	Commissions Payable	21 3 ₁ 302. 13
	Customer Deposits	
£ 1700	Castotilot Dopodita	· I

Case 17-47469 Doc 51 Filed 01/19/18 Entered 01/19/18 16:23:25 Main Document Pg 13 of 20

21500 Customer Deposits 21600 Sales Tax Payable 21700 Wages Payable TOTAL ACCOUNTS PAYABLE 279,962.19

CODE DESCRIPTION	CONSOLIDATED
•	
22000 Federal Tax Withholding	
22100 FICA/Medicare Withholding	378.44
22200 State Withholding	2,108.57
22400 Futa Withholding	1,647.41
22600 Suta Withholding	(784.32)
22700 Sales Tax Payable	1,124.77
22800 Misc Payroll Deductions	-
22900 Simple Plan	-
22910 Employee Savings	-
22920 Taxes	
TOTAL TAXES PAYABLE	4,474.87
OCCOR N/D First State Bank	589,457.00
26200 N/P First State Bank 26201 N/P Biz2Credit	398,741.00
26202 N/P New Frontier Bank-4 color	76,248.00
26205 N/P Bank of Washington LOC	70,240.00
26206 N/P BW Hazel LOC	
26455 N/P Tim Roewe	426,276.27
26457 N/P Concordia Bank	-
26458 N/P New Frontier Bank	432,240.00
26650 Due to WPG/DAC/SMT	
20000 Bac to 111 O/B/10/3/11	-
TOTAL LONG TERM LIABILITIES	1,922,962.27
31100 Common Stock	2,000.00
31200 Retained Earnings	(465,115.62)
31300 Current Earnings	(17,719.64)
31400 Treasury Stock	(700,000.00)
31500 Additional contributed capital	1,153,577.98
32000 Additional contributed capital 32000 Dividends	1,,00,017.00
33300 Suspense Account	_
adout ouspense / todame	_
TOTAL SHAREHOLDERS EQUITY	(27,257.28)
TOTAL HADIOMAL FOLLITY	2,180,142.05
TOTAL LIAB/OWN EQUITY	2,100,142.05

Exhibit C <u>Description of Operations for [name of entity]</u>

[Describe the nature and extent of the estate's interest in the entity.

Describe the business conducted and intended to be conducted by the entity, focusing on the entity's dominant business segment(s). Indicate the source of this information.]

DAC One has 3 Main dusions.

Din AD CO- 15 & Direct Sales Company CHAT SELLS DISPLAY, Direct mult Advectory to Smill bosiness. WPL produces what Dac SPELLS, miny magnetic meno bounds, State Spells, miny magnetic meno bounds, State Spaped Mignets, 4" x 9" magnets know phone book wours, Those book coves have been phosed out almost completily.

WDG - Washington Promotional broup is A wholesale manufacturer of Promotional Products. We sell through distributions Other sell to the End USER. Uz MIKE Office products, Amaros L Gifts

Smr- Show the throphies is a retail

B26 (Official Form 26) (01/14)

_United States	Bankruptcy Court District of M; SSOU()
Eastern	District of M , $SSOUM$
In re Timothy M. Rocuet	Case No. 17-47469
Long Speciel	Chapter 11

PERIODIC REPORT REGARDING VALUE, OPERATIONS AND PROFITABILITY OF ENTITIES IN WHICH THE ESTATE OF [NAME OF DEBTOR] HOLDS A SUBSTANTIAL OR CONTROLLING INTEREST

This is the report as of $\frac{11\sqrt{22\sqrt{17}}}{17}$ on the value, operations and profitability of those entities in which the estate holds a substantial or controlling interest, as required by Bankruptcy Rule 2015.3. The estate of [Name of Debtor] holds a substantial or controlling interest in the following entities:

Name of Entity	Interest of the Estate	Tab #	
TARLLE	<u> </u>		

This periodic report (the "Periodic Report") contains separate reports ("Entity Reports") on the value, operations, and profitability of each entity listed above.

Each Entity Report shall consist of three exhibits. Exhibit A contains a valuation estimate for the entity as of a date not more than two years prior to the date of this report. It also contains a description of the valuation method used. Exhibit B contains a balance sheet, a statement of income (loss), a statement of cash flows, and a statement of changes in shareholders' or partners' equity (deficit) for the period covered by the Entity Report, along with summarized footnotes. Exhibit C contains a description of the entity's business operations.

THIS REPORT MUST BE SIGNED BY A REPRESENTATIVE OF THE TRUSTEE OR DEBTOR IN POSSESSION.

The undersigned, having reviewed the above listing of entities in which the estate of [Debtor] holds a substantial or controlling interest, and being familiar with the Debtor's financial affairs, verifies under the penalty of perjury that the listing is complete, accurate and truthful to the best of his/her knowledge.

Case 17-47469 Doc 51 Filed 01/19/18 Entered 01/19/18 16:23:25 Main Document Pg 16 of 20

B26 (Official Form 26)- Cont.			
Date:	Signature of Authorized Individual		
	Name of Authorized Individual		
	Title of Authorized Individual		
[If the Debtor is an individual or in a joint case]			
	Signature(s) of Debtor(s) (Individual/Joint)		
	Signature of Debtor		
	Signature of Joint Debtor		

Exhibit A <u>Valuation Estimate for [Name of Entity]</u>

[Provide a statement of the entity's value and the value of the estate's interest in the entity, including a description of the basis for the valuation, the date of the valuation and the valuation method used. This valuation must be no more than two years old. Indicate the source of this information.]

TIME LIC IS A Single ASSETT

LIC- The ASSETT IS A 165,000 Sq.FT

Dollding Localed At 1100 Stafford St

Washington, Mo 63090. This building

WAS Appressed At \$5,440,000,00 in

March of 2016. Appressi was ordered

by New Frontier Bank.

Exhibit B Financial Statements for [Insert Name of Entity]

TMR LLC DOES not like seperate
-tax returns.
Drome los 1-1-17 to 6-30-17
1'S De 1t boon Magnet # 150,385-44
Rest from Magnet \$ 150,385-44 Pert from DAC \$48,350.01 (Paro to Tindloubour)
Drient from Expenses #57,715.97 Pais for Mignet Du
d rembursed. Drione # 256,351.42
PAID EXPENSES \$57,715.97
Utilities/645/lesstel
Daio to Tindland Rosels 10,00
Form B26- Rule 2015.3 Rev. 1/15/14

Exhibit B-1 Balance Sheet for [Name of Entity] As of [date]

[Provide a balance sheet dated as of the end of the most recent six-month period of the current fiscal year and as of the end of the preceding fiscal year. Indicate the source of this information.]

TMOUL MAS NO BALANCE Sheet.

It's only ASSETT IS 1100 STAFFORD St.

Dutstanding debt on bills oned is

for 2015 22016 Property Taxes

estimated At # 160,000 with

PAST DUE PENALTICS Applied.

Exhibit B-2 Statement of Income (Loss) for [Name of Entity] Period ending [date]

[Provide a statement of income (loss) for the following periods:

- (i) For the initial report:
 - a. the period between the end of the preceding fiscal year and the end of the most recent six-month period of the current fiscal year; and
 - b. the prior fiscal year.
- (ii) For subsequent reports, since the closing date of the last report.

Indicate the source of this information.]

